

DEVELOPED FOR THE INDUSTRY, BY THE INDUSTRY

2017 Event Prospectus



46TH TURBOMACHINERY & 33RD PUMP SYMPOSIA
HOUSTON, TEXAS | SEPTEMBER 11 – 14, 2017
GEORGE R. BROWN CONVENTION CENTER





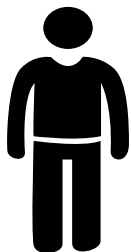
TPS is the premier training and networking opportunity for professionals in both pump and turbomachinery industries. The event combines a world-class program with an international exhibition hall, attracting more than 5,500 people and 360 exhibiting companies.

Exhibit Dates: September 12-14, 2017

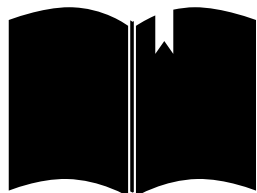
Frequency: Annual

Location: George R. Brown Convention Center, Houston Texas

THE NUMBERS



5,456
Attendees



113★
Technical
Sessions



360★
Exhibiting
Companies

USA **4509**



China **103**



Japan **67**



40



International Countries
Represented

3 Days **2** Shows **1** Successful Event

★ New Record



ATTENDEE PROFILE

5,456 SYMPOSIA REGISTRANTS FOR TPS 2016

UNIQUE VISITOR REGISTRATION TYPE*

Exhibitor	1,244
Attendee	4,212
• Exhibit Hall Only	3,412
• Technical Sessions	607
• Press	26
• Faculty/Students	71
• Guest/Other	96

PURCHASING POWER**

67% of attendees make or influence final purchasing decisions for their company. Within that group, 40% are involved in purchases totalling over **\$1 million annually**.

AGE**

Under 26	7%
26-35	24%
36-45	20%
46-55	24%
56-65	20%
65+	5%

* data from 2016 registration data ** data from 2016 post-event survey



INDUSTRIES REPRESENTED

Oil & Gas
Chemical/Petrochemical
Mining/Minerals
Water
Power
Manufacturing/Repair

JOB TITLES REPRESENTED

Executives

Presidents, CEOs, Owners

Executive Management

VPs, CFOs, Directors

Managers

Account, Engineering, Sales

Sales

Directors, Managers, Representatives

Technicians/Service Representatives

GEOGRAPHIC REPRESENTATION*



498 international attendees



40 countries
represented



48 states
represented



TESTIMONIALS AND STATISTICS

Testimonials

The Turbomachinery and Pump Symposium is one of the best shows we exhibit at. We learned about new projects and applications where we can add value to our customers' machinery monitoring programs. The atmosphere at this year's show was lively and upbeat, and attendees were looking for solutions. By exhibiting at TPS, we have the opportunity to meet our customers face-to-face and discuss challenges in the industry today. We had significant traffic at our booth, and received more than 100 qualified leads—several of which have already turned into sales.

The TPS staff is always helpful and has done an excellent job managing and improving the show. The support I receive before, during and after the show is invaluable and truly appreciated.

Julie Tran, Global Marketing Manager, Metrix

TPS allows experts across various sectors to share knowledge and insights, providing valuable perspective on the challenges being faced and solutions being utilized in the industry.

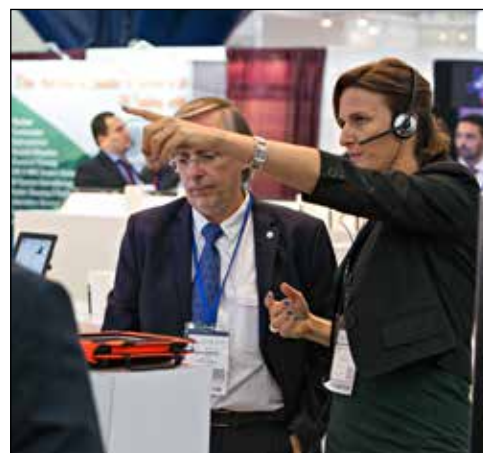
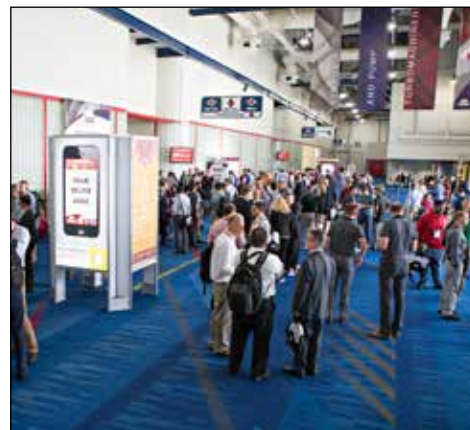
Leo Perry, Senior Engineer, GIW Industries, Inc.

The opportunity to see a number of different vendors and the way they approach certain compression and fluid technology problems is a tremendous asset. Being able to walk from one booth to another affords a whole lot of opportunities with knowledgeable people.

Tom Helmrich, Global Engineering Technology Director, Sundyne

TPS is a must for MAN Diesel and Turbo. It's where we have access to technical sessions, end users and operators all in one place. It's a world-renowned event for the turbomachinery industry. It's important for us to be present because our customers will be as well.

Nicole Sandoval, Regional Marketing Communications Manager, MAN Diesel & Turbo North America, Inc.



98%

of attendees rated the exhibit hall as excellent, very good or good.

97%

of attendees rated TPS 2016 as excellent, very good or good.

97%

of attendees would recommend TPS to potential attendees.

91%

of exhibitors would recommend the event to potential exhibiting companies.

Data from 2016 post-event survey



10 REASONS TO EXHIBIT

1 Generate leads.
Meet with more than 5,400 turbomachinery and pump professionals gathered together in one location.

2 Support existing clients.
Your customers are attending TPS. Use this time to thank them for their business, offer technical support and close the deal on their next big order.

3 Establish a market presence.
No matter the size of your company, exhibiting at TPS shows that you are engaged in the industry and are here to do business.

4 Generate brand recognition.
Lower customer acquisition costs, ramp up customer loyalty and keep your brand at the forefront of your buyers' minds.

5 Launch new products.
Use this opportunity to introduce customers to your products while new technology and innovation are top-of-mind.



6 Demonstrate full-size equipment.

Sometimes customers need to see your products in action to fully appreciate them. TPS is the place to showcase.

7 Leverage your marketing budget.

Take advantage of a captive audience to market your business.

8 Close deals faster.

Get to know the decision-makers. More than 65% of attendees make or influence the final purchasing decisions for their companies.

9 Benefit from face-to-face interactions.

The digital world has its perks, but there's nothing quite like connecting with people face-to-face. Interacting with customers in person continually proves to be the most valuable and reliable medium for sales.

10 Tap into the 'Energy Capital of the World.'

Houston is home to more than 5,000 energy-related firms and has a broad base in the energy, aeronautics and technology industries.



EXHIBITING COMPANIES

365RSS
ACQUIP Powered.Empowering™
AcuCut, Inc.
Adams Valves
Adhesive Services Company
Advanced Compressor Technology
Advanced Turbine Support, LLC
Aerzen USA Corporation
AES SEAL
Afton Pumps, Inc.
Aikoku Alpha Co.
Alfred Conhagen Inc. of Texas
Alloy Coating Supply
Alta Solutions, Inc.
Altra Industrial Motion, Inc.
American Society of Mechanical Engineers (ASME)
American Spincast
Ansys
Applied Flow Technology
Ariel Corporation
Arland Tool & Manufacturing
Artec Machine Systems
Atlantic Group, Inc.
Atlas Copco
Axis Mechanical Group
B-W Grinding Service Inc.
Badger Meter
BASF Corporation
BO-GE Assembly, Inc.
Boedeker Plastics, Inc.
Boerger, LLC
Boll Filter Corporation
Boulden Company Inc.
Burckhardt Compression, Inc.
Calnetix
Camfil Power Systems
Cascade Analytic, LLC
Cavalier Industrial Specialties
CEROBEAR GmbH
CD-adapco A Siemens Business
CFturbo GmbH
Champion Hi-Tech Mfg. Co., Inc.
Cincinnati Gearing Systems
COBEY, Inc.
Colfax - Reliability Services
CompressorTech Two Magazine
Concepts NREC
Contec GmbH Industrieausrüstungen
Continuous Control Solutions
Cooling Tower Depot, Inc.
Coupling Corporation of America
CPC Pumps International
Cryostar USA LLC
CTS, Inc.
D&S Engineered Products
David Brown Santasalo
Dekker Vacuum Technologies
Dickow Pump Company, Inc.
Drake Controls
Dresser-Rand Business
Dynamics SPC USA
e+a
EagleBurgmann
Eastern Alloy, Inc.
EBTEC-EDAC Technologies
EGC Critical Components
EGGER TURO PUMPS North America, Inc.
Ekato Corporation
Elliott Group
Emerson Process Management
Empowering Pumps
Energy Control Technologies, Inc.
Enerstaff
Engineering Dynamics, Inc.
EPIC Industrial Solutions
Ethos Energy Group
Exheat Industrial Ltd
F.W. Gartner
Field Industries
Fisher Products
Five Star Products, Inc.
Flender-Graffenstaden
FlexElement Texas Inc.
Flowserve Corporation
Fluid Energy Controls, Inc.
Formosa Heavy Industry Corp
FS-Elliott Co., LLC
Fusion, Inc.
Gartner Coatings
Gas & Air Systems, Inc.
Gas Compression Magazine / Third Coast Publishing
GE Oil & Gas
GEA
General Atomics
Global Power & Propulsion Society (GPPS)
Gore (R) Turbine Filters
Governor Control Systems, Inc.
Graham Corporation
Graphite Metallizing Corporation
Hahn & Clay
Hammelman Corporation
Hangzhou Guoneng Steam Turbine Engineering Co., LTD
Hangzhou Steam Turbine Co., Ltd.
Hanwha Techwin
Hayward Tyler
Henkel Loctite Corporation
Hermetic Pumps Inc.
HILCO
Hima Ammericas Inc.
Hitachi America, Ltd.
Hoerbiger Compression Technology
Hoosier Pattern Inc.
Houston Dynamic Service, Inc.
Howden Roots
Hunan Sund
Hunan Tane Ocean Pump Co., Ltd.
HydroTex Dynamics, Inc.
HydroThrift Corp
H&M Plating Co.,LTD
IMI Sensors
Industrial Info Resources, Inc.
Industrial Reliability & Alignments, LLC
Ingersoll Rand
Integrated TurboMachinery, Inc.
Isomag Corporation
ITT Corporation
JAQUET
John Crane
Kawasaki Gas Turbines
Keene Turbomachinery Services
Kelm Engineering, LLC
Kingsbury, Inc.
Kobelco Compressors America, Inc.
Kongsberg
KRAL-USA, Inc.
KTR Corporation
L.A. Turbine Corp.
Lancer Systems

Leistritz Advanced Technologies Corp.
 LEWA-Nikkiso America, Inc.
 LobePro Rotary Pumps
 Lube-Power, Inc.
 Ludeca, Inc.
 Luneta/RCM Sales & Services, Inc
 Macek Power & Turbomachinery Engineering
 MAN Diesel & Turbo North America Inc.
 Mary Kay O'Connor Process Safety Center
 Maudlin & Sons Mfg. Co., Inc.
 Mayekawa U.S.A., Inc.
 Mechanical Repair & Engineering, LP
 Mechanical Solutions, Inc.
 Meggitt Sensing Systems
 Meridian Equipment, Inc.
 Metaltech Service Center
 Mitsubishi Heavy Industries Ltd.
 Modern Pumping Today
 Momentum Engineered Systems, Inc.
 Nash, by Gardner Denver
 National Pump Company
 Neuman & Esser
 New England Braiding Company, Inc.
 New Way Air Bearings
 Nidec Industrial Solutions
 NUMECA-USA
 Oeltechnik
 Oil, Gas & Petrochem Equipment
 OROS Inc.
 PDC Machines, Inc.
 Peerless PROCORE
 Peroni Pumps America
 PetroPages.com
 Petrotech, Inc.
 Philadelphia Gear
 Piller TSC Blower Corp.
 Power Electronics
 Praxair Surface Technologies
 Precision Polymer Engineering
 Processing Flow Control Magazine
 Prognost Systems, Inc.
 Prominent Fluid Controls, Inc.
 Pumping Solutions
 Pumps & Systems Magazine
 PumpWorks Industrial
 PumpWorks610
 Pyromation, Inc.
 Quadrant Engineering Plastic Products
 R. Stahl, Inc.
 Regal Power Transmission Solutions
 Reinhart & Associates, Inc.
 Relevant Solutions/ Switch Filtration
 Reliable EDM, Inc.
 RENK AG
 REXA
 Rexnord Industries, LLC
 RF System Lab
 Riverhawk Company
 ROC Carbon Company
 Roper Technologies Inc.
 Rotating Equipment Repair
 Rotating Machinery Services, Inc.
 Roth Pump Company
 Royal Purple
 RPM Services, Inc.
 Scenic Precise Element INC.
 Schenck Trebel Corporation
 Schneider Electric
 Sdms Seal Co.,Ltd.
 Shackelford-Wattner
 Shanley Pump & Equipment
 Shell Lubricants
 Shijiazhuang Jinjieber Imp. & Exp. Corp. Ltd.
 Shin Nippon Machinery
 Shines Petroleum Equipment Corp.
 Sichuan Mianzhu Xinkun Machinery Making Co. Ltd.
 Sichuan Sunny Seal Co, Ltd.
 Siemens Industry
 SKF
 Skinner Power Systems LLC
 SoftInWay, Inc.
 Sohre Turbomachinery Inc.
 Solar Turbines
 Solberg Oil Mist Eliminators
 Southwest Impreglon
 Spectra Quest, Inc.
 SPP Pumps
 SSS Clutch Company, Inc.
 Standard Alloys & Mfg. Co.
 Statistics & Control, Inc.
 Stein Seal Industrial Division
 Stork Turbo Blading
 Sulzer
 Sumitomo Heavy Industries Gearbox Co., Ltd.
 Summit Industrial Products
 Summit Staffing
 Sundyne
 Swift-JB International, LLC
 SWRI - Southwest Research Institute
 Tacmina USA
 T.F. Hudgins, Incorporated
 TAMU - MEEN Graduate Program
 TCR, Inc.
 Tech Cast LLC
 Teikoku USA
 Tern Technologies, Inc.
 Texas A&M Energy Institute
 Texas A&M Engineering Experiment Station
 Texas Business Radio
 Texas Rotating Equipment
 TMEIC
 Torquemeters Limited
 TRI Transmission & Bearing Corporation
 Turbine, Pump and Compressor
 Turbo Filtration, LLC
 TURBOCAM International
 TurboGen Consultants, Inc.
 Turbomachinery International Publications
 Turbomachinery Laboratory
 Tycon Alloy Industries (Hong Kong) Co., Ltd.
 United Technologies
 Universal Plant Services
 Vision Machine, Inc.
 Voith Turbo Inc.
 Watson Grinding & Mfg.
 wattsON Power
 Waukesha Bearings
 WEG/Electric Machinery
 Weir Specialty Pumps
 WIKA Instrument, LP
 Wood Group Vibration, Dynamics & Noise (BETA Machinery Analysis)
 Woodward
 Xtend Packaging, Inc.
 Yantai Hongyu Casting Co., Ltd.
 York Process Systems
 yuyao No. H Factory
 Zollern North America LP





2017 SPONSORSHIP OPPORTUNITIES

Sponsorships are offered to the company that provided them in the previous year first, then on a first-come, first-served basis.

If you have suggestions for other items please feel free to contact Martha Barton at MARTHA@TURBO-LAB.TAMU.EDU

AISLE SIGNAGE **DRESSER-RAND** A Siemens Business

To be displayed on the 20' aisle which runs through both halls. These will have your company logo indicating the sponsorship at the bottom of each sign. The signs will be a (+) design which gives 8 panels making this a highly visible marketing tool for your company. Cost: \$10,000

ESCALATOR RUNNERS

Available!

Signage on the escalator runners leading to and from Exhibit Halls D & E for the duration of the show. Graphics must be approved by Turbo Lab prior to printing. Cost: \$3,000

FLOOR AISLE INDICATORS



Each exhibit hall aisle will have a sticker indicating the row number of that aisle. Aisle Indicators will be located at the front and back of the hall. Graphics must be approved by the Turbo Lab prior to printing. Cost: \$3,000

KEYCARDS FOR HOTEL

Available!

Work with the Hilton & Hyatt Hotel for keys cards for guest rooms. Quantity: 2500

ATTENDEE BAGS



Provide a bag, required to meet Turbo Lab specs, to the Turbo Lab by August 28, 2017. Quantity: 2500

LANYARDS



MAN Diesel & Turbo

You provide lanyards, Turbo Lab required to approve specs prior to printing, by August 28, 2017. Quantity: 6200

NOTEPADS



You provide ruled notepads of at least a 5" x 7" size to the Turbo Lab by August 28, 2017. This can have your logo/company name on them. Quantity: 2500

COFFEE BREAKS

Tuesday morning

Available!

Wednesday morning

Available!

Thursday morning

Available!

Coffee break will be set up on the third floor outside technical sessions. Sponsor company may provide cups or an additional cost. Cost: Apprx. \$2,000-\$4,000 dependent on if pastries are served and # served.



For all sponsorships the Turbomachinery Laboratory (Turbo Lab) will include the sponsoring company name and logo on the sponsorship page in the Show Guide, rotating on the media monitors in our area of the convention center, on sponsorship signage as well as have your 4 color logo listed by your company description in the show guide (provided to Martha by June 30, 2017) for no additional fee. Sponsorships still available are indicated below.

PENS



You provide the pen to the Turbo Lab by August 28, 2017. The pen may have your logo and or company name on it. Quantity: 6000

POST IT NOTES



You provide post it notes to the Turbo Lab by August 28, 2017. Quantity: 2500

POCKET MAP

Available!

A small map of exhibit hall and venue with exhibitor listings. Sponsorship company name and logo would be on the front of the pamphlet. Cost: \$3,500.00

SOCIAL MEDIA



Tweeting during the event about the program, exhibit hall, etc. – using preapproved information.

USB PROCEEDINGS

Available!

Contact Martha Barton about cost, inclusion and deadlines. There is a flat fee that will be due to the Turbo Lab. The Turbo Lab staff will order the USBs with the proceedings data and the sponsoring company name on one side. Quantity: 2500

USB SHORT COURSES

Available!

Contact Martha Barton about cost, inclusion and deadlines. There is a flat fee that will be due to the Turbo Lab. The Turbo Lab staff will order the USBs with the short course data and the sponsoring company name on one side. Quantity: 1000

HIGHLIGHTERS



You provide the highlighters to the Turbo Lab by August 28, 2017. The highlighters may have your logo and or company name on it. Quantity: 2500

WATER STATIONS

Tuesday



Wednesday



Thursday

Available!

Several water coolers will be stationed around the exhibit hall. You can provide, at an additional cost, paper cups with your company name and logo if you choose. Cost \$2,500 for the week or \$1,000 for Tuesday \$1,000 for Wednesday or \$600 for Thursday.

WIRELESS INTERNET



Hot Spot will be the exhibit halls D & E. Cost will include all three exhibit dates, and the opening page of the Hot Spot will be your company's home page. Cost: \$10,000



EXHIBITOR PACKAGE

- \$2900 per 10'x10' booth space (many configurations available).
- Each inline exhibit space will be set with 8' high back drape, 3' high side dividers, and standard two-line 7"x44" sign indicating company name and booth number. (Furnishings, carpet, electrical and other services may be purchased for additional fees.)
- Each 20 x 20 or larger exhibit space will be open concrete for custom builds. (Furnishings, carpet, electrical and other services may be purchased for additional fees.)
- Company Listing in the Show Guide (100 word limit and entered through our online system.)
- Company Listing on our website, with a link to your company's website
- Free advertising flyers for distribution to your customers (to be shipped after booth payment received or in early June, whichever is later.)
- Registered Attendee List, including Free Pass List in electronic format (2 to 3 weeks post show)
- Two FREE "Exhibitor" Badges:
Each Exhibitor Badge permits the holder to attend all symposia technical sessions (does not include short courses, which may be purchased separately), two evening meals, two lunches, and includes a portfolio, Proceedings, and an attendee list. Note that the Exhibit Hall is closed during symposia technical sessions Tuesday and Wednesday mornings, allowing Exhibitors to take advantage of these continuing education opportunities while earning continuing education units (CEUs). It also closes from 2:00pm - 2:30pm to allow additions to be made to the exhibit hall.
- Option to Purchase "Exhibit Area ONLY" Badges (additional fee required):
These badges are intended for personnel who will work in the booth but not attend technical sessions. May be purchased for an additional \$150.00 each, if purchased before the early bird deadline of August 25, 2017. After this deadline, the price increases to \$250.00 each. Each badge includes two evening meals (at the Hilton) and two lunches served in the Exhibit Hall on Tuesday and Wednesday from 11:00 a.m. to 2:00 p.m.
- Marketing Opportunities (additional charges may apply):
Opportunities include: show guide advertisement, industry passport advertisement, various sponsorship packages, and social media promotions. Email exhibit@turbo-lab.tamu.edu for more information.



INTENT TO EXHIBIT FORM

Exhibit Dates September 12-14, 2017 Intent to Exhibit Form - PLEASE PRINT LEGIBLY.

Contact Person: _____ Phone: _____

Company Name: _____ Fax: _____

Mailing Address: _____ Contact Email: _____

Note: the email address provided above will be used for communication purposes with the TL Staff only. Provide an email address to be published in the Exhibitor Directory below:

_____ Sales Email: _____

Website: _____

Our company would like to exhibit at the Turbomachinery & Pump Symposia 2017. Following is our choice for booth location.

1st Booth Choice: _____ 2nd Booth Choice _____ Booth Size: _____

2017 price per 10 x 10 is \$2900.00.

10 x 10 = \$2900.00 10 x 20 = \$5800 10 x 30 = \$8700 20 x 20/10 x 40 = \$11,600

20 x 30 = \$17,400 20 x 40 = \$23,200 20 x 50 = \$29,000 20 x 60 = \$34,800

This does not include electricity, furnishings, etc.

Total Cost \$ _____

Payment will be due **in full no later** than May 15, 2017.

NOTE: Starting May 15, 2017 a 20% late fee will be implemented for any unpaid portion of your booth fee.

I affirm that I am authorized to make this decision for my company. I also understand that this booth reservation will have a 20% late fee, of total booth fee due, assessed starting May 15, 2017. I also understand that my reserved booth space may be relocated or forfeited if payment in full is not received by dated indicated on invoice or May 15, 2017 whichever is later.

Printed name of authorizing person

Signature

CONTACT INFORMATION



TURBOMACHINERY LABORATORY

TEXAS A&M ENGINEERING EXPERIMENT STATION

Exhibitor Information exhibit@turbo-lab.tamu.edu

Marketing/Press marketing@turbo-lab.tamu.edu

Program pubs@turbo-lab.tamu.edu

General info@turbo-lab.tamu.edu

Turbomachinery & Pump Users Symposia

Event website: tps.tamu.edu

Organized by the Turbomachinery Laboratory

Part of the Texas A&M Engineering Experiment Station

turbolab.tamu.edu | info@turbo-lab.tamu.edu | 979.845.7417

